MassMutual

LIFE INSURANCE

MassMutual Financial Advisors National Sales Team Territory Map

Jeff Morin (Team Lead)
LIFE Regional Sales Director
Tel: 413-263-5505
jmorin2@MassMutual.com

OPEN

JC Adams
LIFE Regional Sales Director
Tel: 413-334-9875
jamesadams2@MassMutual.com

Gennie Higgins
LIFE Sales Consultant
Tel: 413-744-7242
ghiggins66@MassMutual.com

Caleb Nietupski
LIFE Regional Sales Director
Tel: 413-297-9936
cnietupski@MassMutual.com

Paula Aksenoff
LIFE Sales Consultant
Tel: 413-744-6212
paksenoff54@MassMutual.com

Denny McCarty
LIFE Regional Sales Director
Tel: 813-857-8364
dmccarty@MassMutual.com

Gavin Cheyney
LIFE Sales Consultant
Tel: 413-744-6973
gcheyney39@MassMutual.com

Brian Kowalski
LIFE Regional Sales Director
Tel: 615-947-8013
bkowalski@MassMutual.com

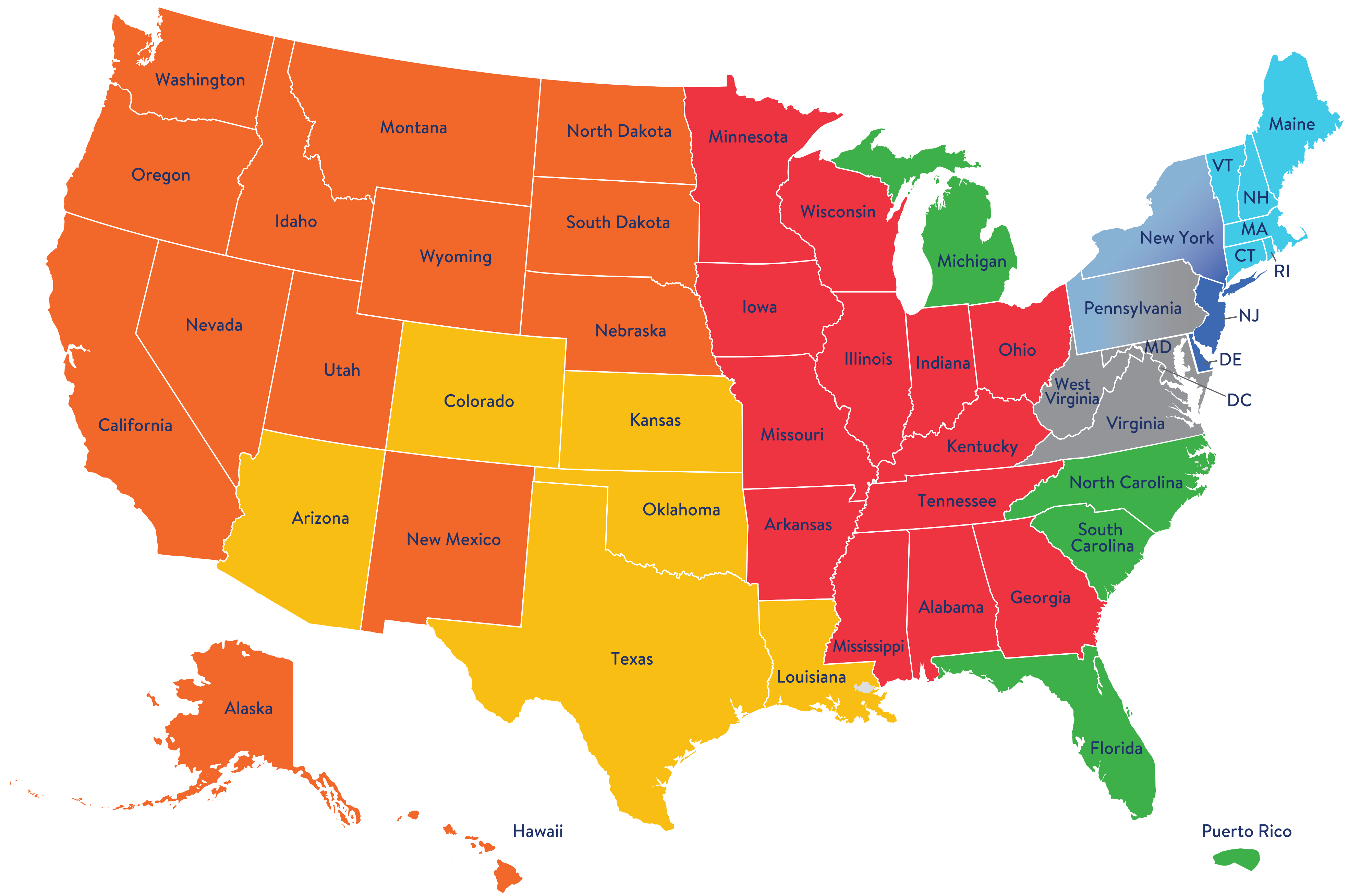
Carol Vance
LIFE Sales Consultant
Tel: 602-533-3437
cvance46@MassMutual.com

Jean-Marc Pelletier
LIFE Regional Sales Director
Tel: 413-426-3962
jeanmarcpelletier@MassMutual.com

Vicky LaFleur
LIFE Sales Consultant
Tel: 413-744-7237
vlafleur@MassMutual.com

Rob Purnell
LIFE Regional Sales Director
Tel: 860-221-8319
rpurnell@MassMutual.com

Mike Fagan
LIFE Sales Consultant
Tel: 413-744-7269
mfagan42@MassMutual.com



FOR FINANCIAL PROFESSIONALS. NOT FOR USE WITH THE PUBLIC.

Sales Desks Phone Number:
1-800-767-1000 x25000
Option 1: LIFE
Option 2: Annuities
Option 3: DI

Jeff Morin
Regional Sales Director – Life Team Lead
413-263-5505
jmorin2@MassMutual.com

Pat Pio
Internal Wholesale Director
860-306-8778
ppio@MassMutual.com

Vern Carlson
Head of MMFA National Sales
413-205-7610
vcarlson63@MassMutual.com

Jeff Morin (Team Lead) **LIFE Regional Sales Director** Tel: 413-263-5505 jmorin2@MassMutual.com	**JC Adams** **LIFE Regional Sales Director** Tel: 413-334-9875 jamesadams2@MassMutual.com	**Caleb Nietupski** **LIFE Regional Sales Director** Tel: 413-297-9936 cnietupski@MassMutual.com	**Denny McCarty** **LIFE Regional Sales Director** Tel: 813-857-8364 dmccarty@MassMutual.com	**Brian Kowalski** **LIFE Regional Sales Director** Tel: 615-947-8013 bkowalski@MassMutual.com	**Jean-Marc Pelletier** **LIFE Regional Sales Director** Tel: 413-426-3962 jeanmarcpelletier@MassMutual.com	**Rob Purnell** **LIFE Regional Sales Director** Tel: 860-221-8319 rpurnell@MassMutual.com
	Gennie Higgins **LIFE Sales Consultant** Tel: 413-744-7242 ghiggins66@MassMutual.com	**Paula Aksenoff** **LIFE Sales Consultant** Tel: 413-744-6212 paksenoff54@MassMutual.com	**Gavin Cheyney** **LIFE Sales Consultant** Tel: 413-744-6973 gcheyney39@MassMutual.com	**Carol Vance** **LIFE Sales Consultant** Tel: 602-533-3437 cvance46@MassMutual.com	**Vicky LaFleur** **LIFE Sales Consultant** Tel: 413-744-7237 vlafleur@MassMutual.com	**Mike Fagan** **LIFE Sales Consultant** Tel: 413-744-7269 mfagan42@MassMutual.com
008 Commonwealth Financial Group	021 Skylight Financial Group	024 Spectrum Financial Group	083 Puerto Rico	007 Capstone Utah	004 Thompson Financial Group	042 Center for Wealth Preservation
012 Vision Financial Group	041 Westpoint Financial Group	026 Capstone Rocky Mountains	106 Legacy Wealth Partners	050 Sagient	037 uFinancial Group	047 Fifth Avenue Financial
038 Charter Oak Financial	058 Central US	033 Bluecrest Financial Alliances	125 South Carolina	078 Oregon	049 Greater Washington	072 MM Metro New York
075 MM Pittsburgh	060 Capital Financial Group	043 Strategic Financial Group	159 Carolinas	080 Greater Los Angeles	074 MM Greater Philadelphia	143 Lee, Nolan + Koroghlian LLC
254 Baystate Financial	101 Synergy Wealth Solutions	053 Capital Strategies	248 North Carolina	089 Northern California	081 Eastern Pennsylvania	155 MM New Jersey-NYC
256 Barnum Financial Group	172 The Piedmont Group	076 Touchstone Wealth	267 Great Lakes	091 Northwest	133 First Financial Group	156 Summit
	270 Strategic Financial Partners	266 Magnolia Wealth Strategies	282 Coastal Wealth	157 Capstone California-Nevada	161 Greater Richmond	212 Lenox Advisors
	283 MM Perimeter			221 Idaho	222 Northern Virginia	224 Fortis Lux Financial
					258 Creative Financial Group	245 Brooklyn
						252 GoldBook Financial
						281 Blue Ocean Wealth Solutions
						285 MM Tri State

FOR FINANCIAL PROFESSIONALS. NOT FOR USE WITH THE PUBLIC.

NS1047LI 325

Disability Income Insurance

MassMutual Financial Advisors National Sales Team Territory Map

Dante Sesti
DI Regional Sales Director
Tel: 413-597-1618
dsesti34@MassMutual.com

Kevin Egan
DI Sales Consultant
Tel: 413-744-4165
kegan@MassMutual.com

Brett Schepis (Team Lead)
DI Regional Sales Director
Tel: 610-597-9980
bschepis@MassMutual.com

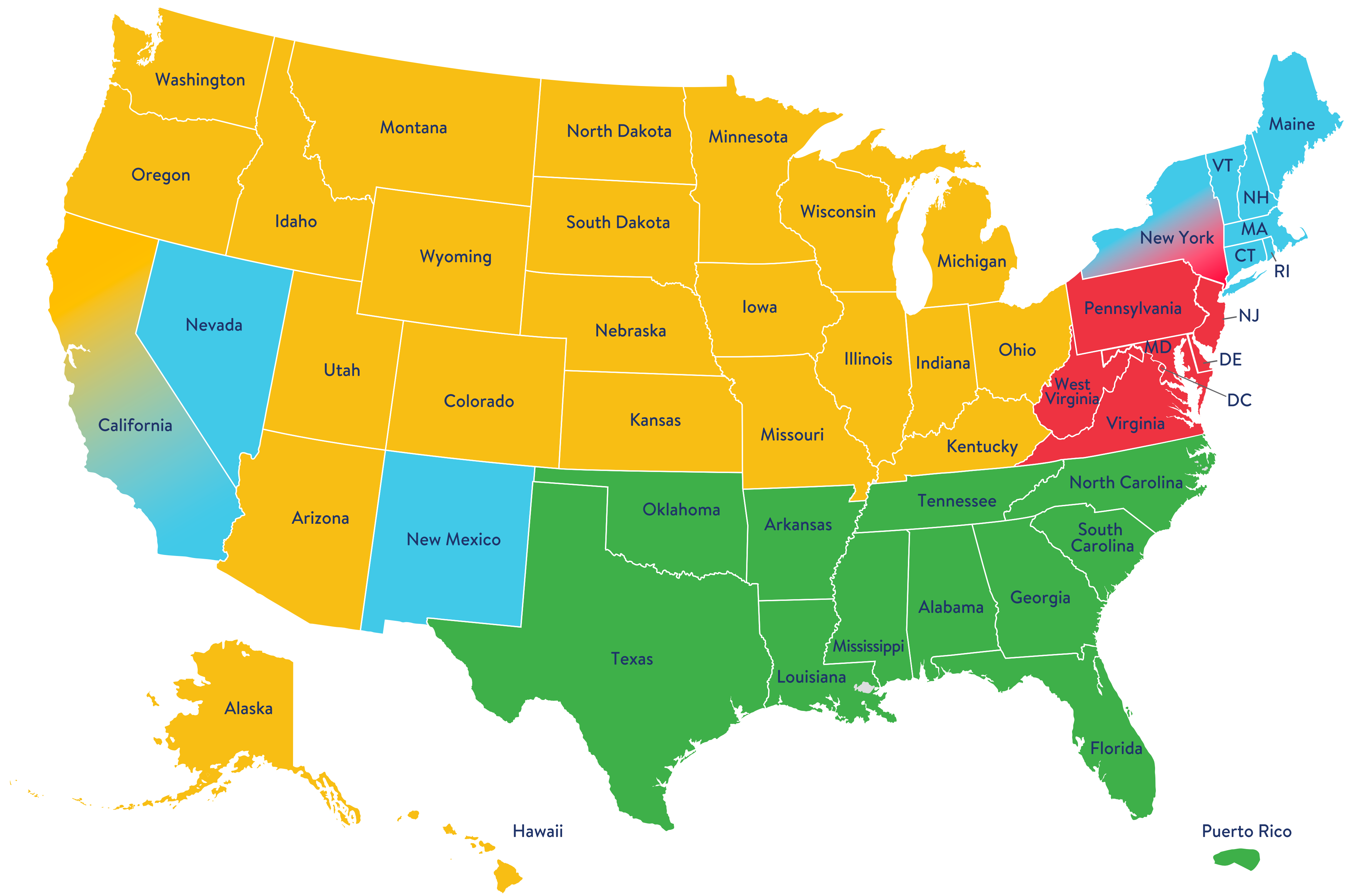
Doug French
DI Sales Consultant
Tel: 602-533-3451
douglasfrench@MassMutual.com

Rich Samuelson
DI Regional Sales Director
Tel: 402-560-4759
rsamuelson@MassMutual.co

Tony Jarvis
DI Sales Consultant
Tel: (413) 744-7271
tjarvis@MassMutual.com

Andrew Stone
DI Regional Sales Director
Tel: 980-233-1024
astone14@MassMutual.com

Dave Burke
DI Sales Consultant
Tel: 413-744-6958
dburke@MassMutual.com



Sales Desks Phone Number:
1-800-767-1000 x25000
Option 1: LIFE
Option 2: Annuities
Option 3: DI

Brett Schepis
Regional Sales Director — DI Team Lead
610-597-9980
bschepis@MassMutual.com

Pat Pio
Internal Wholesale Director
860-306-8778
ppio@MassMutual.com

Vern Carlson
Head of MMFA National Sales
413-205-7610
vcarlson63@MassMutual.com

Dante Sesti **DI Regional Sales Director** Tel: 413-597-1618 dsesti34@MassMutual.com		**Brett Schepis (Team Lead)** **DI Regional Sales Director** Tel: 610-597-9980 bschepis@MassMutual.com		**Rich Samuelson** **DI Regional Sales Director** Tel: 402-560-4759 rsamuelson@MassMutual.com		**Andrew Stone** **DI Regional Sales Director** Tel: 980-233-1024 astone14@MassMutual.com	
Kevin Egan **DI Sales Consultant** Tel: 413-744-4165 kegan@MassMutual.com		**Doug French** **DI Sales Consultant** Tel: 602-533-3451 douglasfrench@MassMutual.com		**Tony Jarvis** **DI Sales Consultant** Tel: (413) 744-7271 tjarvis@MassMutual.com		**Dave Burke** **DI Sales Consultant** Tel: 413-744-6958 dburke@MassMutual.com	
008	Commonwealth Financial Group	004	Thompson Financial Group	007	Capstone Utah	024	Spectrum Financial Group
012	Vision Financial Group	037	uFinancial Group	021	Skylight Financial Group	033	Bluecrest Financial Alliances
038	Charter Oak Financial	047	Fifth Avenue Financial	026	Capstone Rocky Mountains	043	Strategic Financial Group
042	Center for Wealth Preservation	049	Greater Washington	041	Westpoint Financial Group	053	Capital Strategies
050	Sagient	072	MM Metro New York	058	Central US	060	Capital Financial Group
080	Greater Los Angeles	074	MM Greater Philadelphia	076	Touchstone Wealth	083	Puerto Rico
157	Capstone California-Nevada	075	MM Pittsburgh	078	Oregon	106	Legacy Wealth Partners
254	Baystate Financial	081	Eastern Pennsylvania	089	Northern California	125	South Carolina
256	Barnum Financial Group	133	First Financial Group	091	Northwest	159	Carolinas
281	Blue Ocean Wealth Solutions	143	Lee, Nolan + Koroghlian LLC	101	Synergy Wealth Solutions	172	The Piedmont Group
288	Upstate New York	155	MM New Jersey-NYC	221	Idaho	248	North Carolina
		156	Summit	267	Great Lakes	266	Magnolia Wealth Strategies
		161	Greater Richmond			270	Strategic Financial Partners
		212	Lenox Advisors			282	Coastal Wealth
		222	Northern Virginia			283	MM Perimeter
		224	Fortis Lux Financial				
		245	Brooklyn				
		252	GoldBook Financial				
		258	Creative Financial Group				
		285	MM TriState				

FOR FINANCIAL PROFESSIONALS. NOT FOR USE WITH THE PUBLIC.

ANNUITY

MassMutual Financial Advisors National Sales Team Territory Map

Eric Narotsky (Team Lead)
ANNUITY Regional Sales Director
Tel: 413-455-6412
enarotsky@MassMutual.com

Kenny Herrera
ANNUITY Sales Consultant
Tel: 602-533-3505
kherrera@MassMutual.com

Dan Santos
ANNUITY Regional Sales Director
Tel: 413-519-0991
dsantos@MassMutual.com

Brendan Hosey
ANNUITY Sales Consultant
Tel: 413-744-6932
bhosey61@MassMutual.com

Mike Barresi
ANNUITY Regional Sales Director
Tel: 317-693-0637
mbarresi@MassMutual.com

Ben Rokowski
ANNUITY Sales Consultant
Tel: 413-744-6934
brokowski48@MassMutual.com

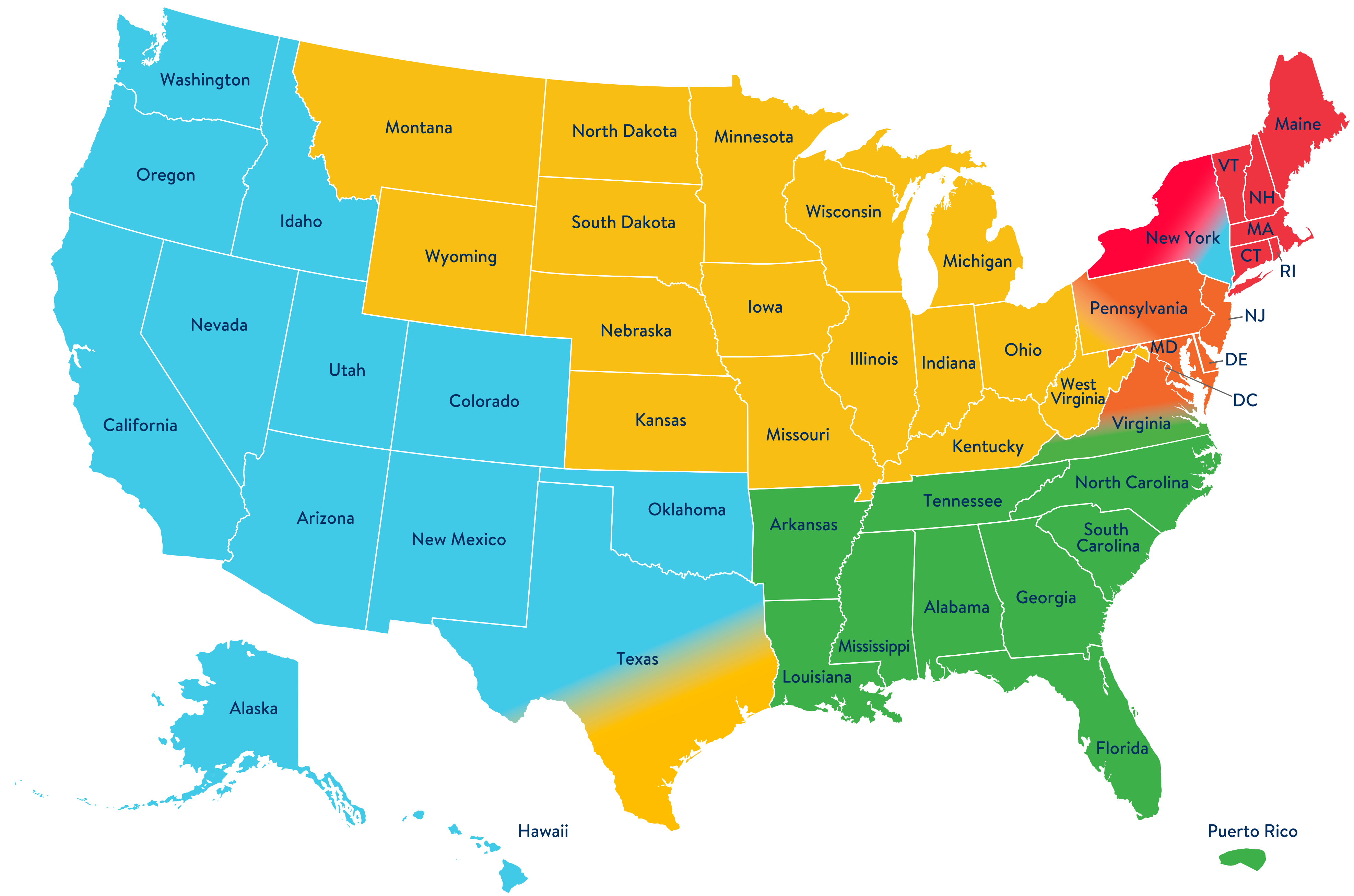
Larry Bogucki
ANNUITY Regional Sales Director
Direct: 860-562-2629
lbogucki@MassMutual.com

Jeffrey Rancourt
ANNUITY Sales Consultant
Tel: 413-744-6931
jrancourt67@MassMutual.com

Luke Mornix
ANNUITY Sales Consultant
Tel: 413-744-6933
lmornix58@MassMutual.com

Joshua Maynard
ANNUITY Sales Director
Tel: 602-533-3478
joshuamaynard@MassMutual.com

Pat Keating
ANNUITY Sales Consultant
Tel: 413-744-6720
pkeating@MassMutual.com



Sales Desks Phone Number:
1-800-767-1000 x25000
Option 1: LIFE
Option 2: Annuities
Option 3: DI

Eric Narotsky
Regional Sales Director – Annuities Team Lead
413-455-6412
enarotsky@MassMutual.com

Pat Pio
Internal Wholesale Director
860-306-8778
ppio@MassMutual.com

Vern Carlson
Head of MMFA National Sales
413-205-7610
vcarlson63@MassMutual.com

Eric Narotsky (Team Lead) **ANNUITY Regional Sales Director** Tel: 413-455-6412 enarotsky@MassMutual.com	**Dan Santos** **ANNUITY Regional Sales Director** Tel: 413-519-0991 dsantos@MassMutual.com	**Mike Barresi** **ANNUITY Regional Sales Director** Tel: 317-693-0637 mbarresi@MassMutual.com	**Larry Bogucki** **ANNUITY Regional Sales Director** Direct: 860-562-2629 lbogucki@MassMutual.com	**Joshua Maynard** **ANNUITY Sales Director** Tel: 602-533-3478 joshuamaynard@MassMutual.com
Kenny Herrera **ANNUITY Sales Consultant** Tel: 602-533-3505 kherrera@MassMutual.com	**Brendan Hosey** **ANNUITY Sales Consultant** Tel: 413-744-6932 bhosey61@@MassMutual.com	**Ben Rokowski** **ANNUITY Sales Consultant** Tel: 413-744-6934 brokowski48@MassMutual.com	**Jeffrey Rancourt** **ANNUITY Sales Consultant** Tel: 413-744-6931 jrancourt67@MassMutual.com	**Pat Keating** **ANNUITY Sales Consultant** Tel: 413-744-6720 pkeating@MassMutual.com
			Luke Mornix **ANNUITY Sales Consultant** Tel: 413-744-6933 lmornix58@MassMutual.com	
007 Capstone Utah	060 Capital Financial Group	021 Skylight Financial Group	008 Commonwealth Financial Group	004 Thompson Financial Group
024 Spectrum Financial Group	083 Puerto Rico	041 Westpoint Financial Group	012 Vision Financial Group	037 uFinancial Group
026 Capstone Rocky Mountains	106 Legacy Wealth Partners	043 Strategic Financial Group	038 Charter Oak Financial	049 Greater Washington
033 Bluecrest Financial Alliances	125 South Carolina	053 Capital Strategies	042 Center for Wealth Preservation	074 MM Greater Philadelphia
047 Fifth Avenue Financial	159 Carolinas	058 Central US	072 MM Metro New York	081 Eastern Pennsylvania
050 Sagient	161 Greater Richmond	075 MM Pittsburgh	224 Fortis Lux Financial	133 First Financial Group
076 Touchstone Wealth	172 The Piedmont Group	101 Synergy Wealth Solutions	245 Brooklyn	143 Lee, Nolan + Koroghlian LLC
078 Oregon	266 Magnolia Wealth Strategies	267 Great Lakes	254 Baystate Financial	155 MM New Jersey-NYC
080 Greater Los Angeles	270 Strategic Financial Partners		256 Barnum Financial Group	156 Summit Risk Management
089 Northern California	282 Coastal Wealth		281 Blue Ocean Wealth Solutions	222 Northern Virginia
091 Northwest	283 MM Perimeter			258 Creative Financial Group
157 Capstone California-Nevada				285 MM Tri State
212 Lenox Advisors				
221 Idaho				
252 GoldBook Financial				

FOR FINANCIAL PROFESSIONALS. NOT FOR USE WITH THE PUBLIC.

NS1047AN 325